

NECTAR 2-3 Cluster meeting and CIVINET conference, May 17-19, Brno, czech republic
Existence, relatedness and personal growth as motivators to participation in the Danish bike-to-work campaign

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## DTU Transport

Department of Transport

## Faktory ovlivňující ochotu řidičů a cyklistů jezdit ve smíšené dopravě

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Mezinárodní výzkum, jehož cílem je zjisti ochotu motoristů sdílet silniční prostor s cyklisty v případě, že podél komunikace neexistuje samostatná cyklostezka.
Výsledky studie pomohou při budoucích rozhodnutích, pomohou k optimalizaci dopravní politiky a kampaní týkajících se cyklistiky a napoví, jaký je cyklistický potenciál v českých městech.
Chtěli bychom Vás požádat o pomoc s distribucí dotazníku mezi Vašimi kolegy a známými. Vaše pomoc nám pomůže získat co nejpřesnější obraz situace. Děkujeme Vám.
https://www.surveymonkey.net/r/Preview/?sm=SveKMv09UWFTV9EKbuek7BVUuiJALovc HHUDY 2FEs7tOwR7GTrNOJx9fAaGPhhofm

Link Vám zašleme emailem.


Seek first to understand, then to be understood

| Understand |
| :---: |
| people's needs |
| to participate |
| in bike-to-work |
| campaigns |

> Motivate employees to voluntarily engage in biketo-work
> programs


$\bigcirc$

Provide attractive and<br>effective<br>campaigns

## Bilke-to-work benefits

## Mental

- Higher life satisfaction
- Positive wellbeing
- Lower level of stress


## Societal

- Reduction in CO2
- Social inclusion
- Higher activity participation


## Health

- Higher likelihood of physical activity participation
- Improving cardio-vascular fitness
- Lower likelihood of having diabetes
- Lower cardiovascular risk



## Bike-to-work motivators

Observed factors

- Travel distance
- Traffic safety
- Socio-economic traits
- Urban form
- Cycling infrastructure
- Cycling facilities
- Active travel programs
- Travel demand management


## Psychological factors

- Cycling self-efficacy
- Social norms (i.e., employer, employees)
- Percieved difficulties
- Percieved benefits
- Travel habits
- Cycling / car attitudes



## Danish bike-to-work campaign

## Facts and figures

- The program started in 1997 by the Danish Cyclist Federation
- 70,884 employees from 6,933 teams participated in 2014
- Producing 10 million cycling kilometers (820,000 cycling days)
- The 30-days campaign during the month of May
- Prize-winning team competition on cycling days and distance
- Employers pay the 7 Euro participation fee
- Participants receive information on monetary savings, burnt calories, sparred CO2 emissions and reduction of sick days



## The Danish bike-to-work

- Need-based participation?

VI CYKLER TIL ARBEJDE

1.     - 31. maj 2016

## NOMINER HOLDETS CYKELSTJERNER!



## Sammen har vi nu



Afskaffet
sygedage



Skånet miljøet for 404.705
$\mathrm{kg} \mathrm{CO}_{2}$



## Behavioral framework

- Maslow’s (1954) hierarchy of needs
- Lower-order needs are satisfied before high-order needs
- Independent needs without overlap



 =e-mann


## E Behavioral framework

- Alderfer (1969) new theory of needs
- Lower-order needs co-exist with high-order needs
- Possibility of need overlap
- Possibility for order reversal
- Possibility for trade-off across needs




## Data collection

- Web-based survey among 10,000 Danish firms
- Focus-group based design
- Sponsored by Danish

Cycling Federation and SUSTAIN project

- 2,057 complete responses (80.4\% of survey entries)
- Incentive cost 440 Euros

Danmark cykler sammen
Engagement I "Vi Cykler Til Arbejde" kampagnen

* 5. Har din arbejdsplads deltaget i VCTA kampagnen?

Ja, de deltager hvert år
Ja, de har deltaget nogle få gange
Nej, men de har planer om at deltage i 2016
Nej, de har aldrig deltaget

Vedike

* 6. Har du deltaget i VCTA kampagnen?

Ja, jeg deltager altid
Ja, jeg har deltaget nogle fà gange
Ja, jeg har deltaget en enkelt gang
Nej , men jeg har planer om at deltage i 2016
Nej, jeg har aldrig deltaget


## Data collection

* 8. Hvordan vil du vurdere dit aktivitetsniveau under VCTA kampagnen?

* 9. Har du benyttet nogle af funktionerne på VCTAs hjemmeside under kampagnen (flere svarmuligheder)?

|  | Egen statistik | Egen gruppe | På tværs af grupper |  |
| :--- | :--- | :--- | :--- | :--- |
| Jeg har kigget på antal <br> cykeldage |  |  |  |  |
| Jeg har kigget på mængden <br> af sparet CO2 | $\square$ | $\square$ | $\square$ | $\square$ |

## Data collection

* 10. Hvilke udsagn har betydning for om du cykler til arbejde?
Jeg vil gerne i bedre fysisk
form
Jeg forbinder det at cykle
med en sundere livsstil
Jeg får min daglige motion
Jeg kan godt lide at cykle og
få frisk luft
Jeg sparer penge ved at
cykle til arbejde
Det er hurtigere for mig at
cykle til arbejde
Jeg bryder mig ikke om at
være afhængig af offentlig
transport
Jeg er generelt i bedre
humør, når jeg cykler til
arbejde


## Mathematical model

* The hypothesized behavioral model structure was investigated by applying a structural equation model
- Measurement equations relate the factors to the indicators

$$
I_{r n}=Z_{l n}^{*} \alpha_{r}+v_{r n} \quad \text { and } \quad v_{n} \square N\left(0, \Sigma_{v}\right) \quad \text { for } r=1, \ldots, R
$$

- Structural equations relate the factors to individual characteristics

$$
Z_{l n}^{*}=S_{l n} \beta_{l}+\omega_{l n} \quad \text { and } \quad \omega_{n} \square N\left(0, \Sigma_{\omega}\right) \quad \text { for } l=1, \ldots, L
$$

- Structural equations relate the factors to bike to work participation frequency

$$
I_{i n}=Z_{l n}^{*} \beta_{z}+S_{\text {ln }} \beta_{s}+\xi_{\text {in }} \quad \text { and } \quad \xi_{n} \square N\left(0, \Sigma_{\xi}\right) \quad \text { for } i=1, \ldots, I
$$

* Goodness of fit: Comparative Fit Index (CFI) and the Root Mean Square of Approximation (RMSEA)



## Results

## Factor analysis

|  | Component |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | 1 | 2 |  | 4 |
| Translate | .054 | .793 | .124 | -.012 |
| I would like to improve my physical shape | .064 | .836 | .070 | -.089 |
| eg connect cycling with a more healthy lifestyle | .068 | .785 | -.002 | -.054 |
| I get my daily exercise | .043 | .765 | .010 | -.126 |
| I love to cycle and breathe fresh air | .049 | .424 | .080 | .055 |
| I save money by taking the bike to work | .065 | .318 | .023 | -.049 |
| I don't like to be dependent on public transport | .115 | .636 | .065 | -.143 |
| I am generally in a better mood when I bike to work | .678 | .170 | .273 | -.045 |
| I like the cohesiveness among the cyclist at my workplace | .814 | .074 | .072 | .049 |
| Coworkers which are important for me, bike to work | .798 | .137 | .136 | .022 |
| Coworkers which are important for me, support me in taking the bike to | .778 | .081 | .102 | .037 |
| Coworkers which are important for me, expect me to bike to work | .423 | -.069 | -.019 | .195 |
| Most of my work colleagues bike to work | .683 | .048 | .309 | .065 |
| I think the mood is better at my workplace during bike-to-work campaign | .640 | .010 | .268 | .075 |
| I want to paticipate since most of my colleagues paticipate | .623 | .057 | .412 | .010 |
| I think it is good that we talk about the bike-to-work campaign | .559 | .062 | .519 | -.013 |



## Results

## Factor analysis

| I like to compete against my work colleagues | .231 | .007 | .806 | .022 |
| :--- | ---: | ---: | ---: | ---: |
| I like to challenge and be challenged by my work colleagues | .236 | .042 | .807 | .022 |
| I bike because I consider myself as green | .128 | .428 | .182 | .060 |
| I bike because I consider myself to be health conscious | .071 | .591 | .259 | -.019 |
| I bike because I consider myself as a dedicated cyclist | .100 | .406 | .248 | -.010 |
| I consider cycling to work during the campaign more as a sport activity | .274 | .153 | .648 | .027 |
| I cycle more and longer when I need to document my activity | .206 | .120 | .677 | .050 |
| I like to win some of the nice prices in the bike-to-work campaign | .138 | .171 | .576 | .039 |
| My road to work is to difficult | .018 | -.002 | -.016 | .588 |
| Distance to work are to long | -.008 | -.067 | .026 | .507 |
| There are to many non-safe roads in my area | .033 | .000 | -.010 | .616 |
| There are to many cyclists on the bicycle lanes | .086 | -.077 | -.063 | .649 |
| I have not access to a bathroom at my workplace | -.005 | -.006 | -.039 | .624 |
| There are no good bike parking at my workplace | .022 | -.029 | .016 | .624 |
| There is adresscode at my workplace | .045 | -.039 | .075 | .642 |
| I normally deliver or pick up kids on the way | .027 | -.078 | .150 | .384 |
| I am normally to tired to cycle | .051 | -.148 | .050 | .543 |




## DTU <br> E Results



## E Results

| Existence | Est. | P-value |  |
| :--- | ---: | ---: | :---: |
| Male | -0.315 | 0.000 |  |
| Age | 0.004 | 0.037 |  |
| Education sector | 0.077 | 0.076 |  |
| Utilitarian and recreation cycling | 0.488 | 0.000 |  |
| Moutain, BMX ... | 0.122 | 0.013 |  |
| Cycling 11-20km on weekday | 0.344 | 0.000 |  |
| Cycling 21-30km on weekday | 0.39 | 0.000 |  |
| Cycling 31-40km on weekday | 0.701 | 0.000 |  |
| Cycling more than 40km on weekday | 0.624 | 0.000 |  |
| Cycling 6-10km on weekends | 0.108 | 0.021 |  |
| Cycling 11-20km on weekends | 0.136 | 0.054 |  |
| Cycling 21-30km on weekends | 0.247 | 0.034 |  |
| Cycling more than 40km on weekends | 0.161 | 0.082 |  |
| Cycling to work 2-3 days of month | 0.238 | 0.007 |  |
| Cycling to work 1 day of week | 0.201 | 0.069 |  |
| Cycling to work 2-3 days of week | 0.269 | 0.001 |  |
| Cycling to work 4-5 days of week | 0.316 | 0.000 |  |
| Cycling to work every day | 0.463 | 0.000 |  |


| Relatedness | Est. | P-value |
| :--- | ---: | ---: |
| Male | -0.159 | 0.000 |
| Distance to work 0-5km | 0.117 | 0.124 |
| Arts, entertainment and sports sector | 0.099 | 0.106 |
| Professional and technical services sector | -0.218 | 0.025 |
| Moutain, BMX ... | 0.101 | 0.041 |
| Racerbike | 0.090 | 0.082 |
| Cycling 6-10km on weekdays | 0.083 | 0.108 |
| Cycling 6-10km on weekends | 0.106 | 0.024 |
| Cycling 11-20km on weekends | 0.183 | 0.012 |
| Cycling 31-40km on weekends | -0.245 | 0.060 |
| Cycling more than 40km on weekends | 0.221 | 0.007 |
| Bicycle + transit daily to work | 0.224 | 0.116 |





## Results

| Difficulties | Est. | P-value |  |
| :--- | ---: | ---: | :---: |
| Age | -0.009 | 0.000 |  |
| Cycling 31-40km on weekday | -0.249 | 0.047 |  |
| Cycling 21-30km on weekends | -0.242 | 0.020 |  |
| Cycling more than 40km on weekends | -0.224 | 0.010 |  |
| Manufacturing sector | -0.114 | 0.144 |  |
| Public utilities sector | -0.187 | 0.147 |  |
| Utilitarian and recreation cycling | -0.073 | 0.055 |  |
| Has lived in Denmark since childhood | -0.189 | 0.003 |  |
| Distance to work 6-10km | -0.399 | 0.000 |  |
| Distance to work 11-15km | -0.243 | 0.000 |  |
| Distance to work 16-20km | -0.164 | 0.022 |  |
| Cycling to work 2-3 days of month | -0.164 | 0.017 |  |
| Cycling to work 1 day of week | -0.164 | 0.094 |  |
| Cycling to work 2-3 days of week | -0.340 | 0.000 |  |
| Cycling to work 4-5 days of week | -0.524 | 0.000 |  |
| Cycling to work every day | -0.575 | 0.000 |  |


| F3 | Growth | Est. | P-value |
| :--- | :--- | ---: | ---: |
| AGE | Age | -0.011 | 0.000 |
| Q3AE | Cycling 31-40km on weekday | 0.197 | 0.169 |
| Q2B | Moutain, BMX ... | 0.129 | 0.010 |
| Q3BE | Cycling 31-40km on weekends | 0.505 | 0.001 |
| Q3BF | Cycling more than 40km on weekends | 0.134 | 0.129 |
| C_1 | Manufacturing sector | 0.270 | 0.005 |
| C_8 | Financial and real estate sector | -0.318 | 0.019 |
| C_11 | Education sector | -0.182 | 0.000 |
| F1 | Relatedness factor | 0.815 | 0.000 |
| F2 | Existence factor | 0.346 | 0.000 |
|  |  |  |  |
|  |  | Est. | P-value |
| B2WP | Participation in the bike-to-work | 2.141 | 0.000 |
| Q5a | Firm participates every year | 1.339 | 0.000 |
| Q5b | Firm participated a few times | 0.704 | 0.020 |
| Q5c | Firm participated in 2016 | -0.432 | 0.000 |
| Q5d | Firm never participated | 0.172 | 0.000 |
| F3 | Growth factor | -0.164 | 0.000 |
| F4 | Difficulties factor |  |  |





## E Conclusions

- Participation in the bike-to-work program is positively related to self-actualization with respect to competitiveness (growth) and negatively related to perceived cycling difficulties.
- Personal growth needs are positively related to existence and relatedness needs. Social norms and bonding are a stronger contributor to competitiveness than fitness or health needs.
- Firm's consistent participation in the bike-to.-work campaign over several years is an important factor in the bike-to-work campaign of its employees.



## Conclusions

- The perceived cycling difficulties is the only factor that was found significantly related to cycling distance.
- The needs are positively associated with cycling habits on weekdays and on weekends, the availability of a mountain bike/BMX, cycling purpose for recreation and utilitarian.
- Habitual cyclists who have lived in Denmark since childhood and who cycle greater distances with higher frequency experience less difficulties. Therefore cycling experience is positively associated with less percived difficulties.



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Thank you for your attention!

Questions?


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